Entrepreneurs' 2023 Outlook

Snapshot Survey by Entrepreneurs' Organization (EO) www.eonetwork.org

2023 vs. 2013? Entrepreneurs' take:

1 in 4

say the entrepreneurial spirit is more widely understood and embraced today 1 in 5

say that more entrepreneurs are focused on driving positive change for local communities 14%

say entrepreneurs are taken more seriously today

Entrepreneurs' most consistent worries today:

- 1. Cash flow
- 2. Economic instability
- 3. Retaining top talent



Entrepreneurs' top 3 coping strategies in turbulent times:

34%

seek support from other entrepreneurs in peer communities

26%

engage in a hobby like reading, exercising, or painting 20%

confide in their spouse or family



The future of work—top 4 ways entrepreneurs plan to adapt:

- 1. Boost technology to connect with staff
- 2. Leverage AI and automation to reduce costs
- 3. Improve engagement for remote workers
- 4. Hire more talent from other countries

Top 3 ways entrepreneurs will reward employees next year:

19%

increase learning/development opportunities 15%

offer more flexible working hours

13%

make cost of living salary adjustments

Supporting Tomorrow's Entrepreneurs

Nearly 1 in 2 (45%) EO members believe they have a responsibility to support the next generation of entrepreneurs.

Top 4 ways EO members have/will support NextGen entrepreneurs?

- 1. Personally mentor aspiring entrepreneurs
- 2. Host learning events on entrepreneurship
- 3. Offer apprenticeships/internships programmes
- 4. Invest capital in young businesses or serve on their boards



